

September 5, 2023

## To our Supplier and Carrier Partners:

UNFI continues to drive operational excellence within our supply chain and distribution network. Our operations leadership is consistently assessing policies including inbound management processes.

We have recently completed an analysis to benchmark our position in the market regarding unloading rates and updates by our unloading service partners have been approved. Effective October 1, 2023, the following will be put into place for all UNFI distribution centers:

- Per case unloading rate of 13.5 cents
  - Reminder: All DC's have the same per case structure and rate; rates based upon "finished pallets" was discontinued in 2022
- Minimum unloading rate: \$45Maximum unloading rate: \$1000
- Roll off rates will be aligned at all UNFI DCs at the following table:

Min Pallet Ct	Max Plt Ct	Roll off fee
1	3	\$45
4	8	\$60
9	14	\$65
15	20	\$70
21	25	\$75
26+		\$80
Pinwheel		\$125

Best Regards,

Melissa Angle

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VP, Supplier Relationship Management

Jennifer Leite

VP, Inbound Transportation