| 2025 UpNext UNFI Marketing  | Program Rate     | es                   |      |                  |          |  |
|---|------------------|----------------------|------|------------------|----------|--|
| Annual Advertising Agreement (AAA)  | R                | Rate                 |      | Rates<br>West    | are per: |  |
| Annual Advertising Agreement: Elite   | \$44             | \$44,100             |      | х                |          |  |
| Annual Advertising Agreement: Diamond   | •                | \$34,000             |      | Х                |          |  |
| Annual Advertising Agreement: Platinum  Annual Advertising Agreement: Gold  | •                | 3,000                | X    | X                |          |  |
| Annual Advertising Agreement: Silver  |                  | \$22,050<br>\$17,000 |      | X                |          |  |
| Annual Advertising Agreement: Bronze  | •                | \$10,500             |      | Х                |          |  |
| Annual Advertising Agreement: Chrome  |                  | \$7,900              |      | Х                |          |  |
| Annual Advertising Agreement: Lite  Annual Advertising Agreement: Single  |                  | \$5,600<br>\$4,000   |      | X                |          |  |
| Annual Advertising Agreement: Mini  |                  | \$3,100              |      | X                |          |  |
| Annual Advertising Agreement: Basic   |                  | ,100                 | х    | х                |          |  |
| Discover What's Next (DWN)  | Rate w/ AAA      | Rate w/o AAA         |      |                  | are per: |  |
| Discover What's Next (DWN)  | \$0              | \$350                | East | West             | National |  |
| Monthly Specials  |                  |                      |      |                  | are per: |  |
|   | Rate w/ AAA      | Rate w/o AAA         | East | West             | National |  |
| Monthly Specials Item Listing (per Item/DC)   | \$0              | \$150                | х    | Х                |          |  |
| Monthly Specials Ad/Insert  New Product Section in Monthly Specials + New and Now Line Listing (per Item/DC)  | \$1,500          | \$2,500              | X    | X<br>X           |          |  |
| New Products  | \$0              | \$750                | ^    |                  | are per: |  |
|   | Rate w/ AAA      | Rate w/o AAA         | East | West             | National |  |
| New and Now Full Page Focus Ad  | \$1,275          | \$1,600              | х    | х                |          |  |
| New and Now Full Page Ad Insert   | \$1,025          | \$1,300              | х    | х                |          |  |
| New Item Webinar  New Product Intro Package - Regional  | \$2,200<br>N/A   | \$3,000<br>\$2,750   | X    | X                | Х        |  |
| New Product Intro Package - National  | N/A              | \$3,750              | ^    |                  | х        |  |
| Hot Sheets & Shippers/Pallets   |                  |                      |      | Rates            | are per: |  |
|   | Rate w/ AAA      | Rate w/o AAA         | East | West             | National |  |
| Hot Sheets Regional Feature Shippers/Pallets  | \$1,250          | \$1,800              | X    | X                |          |  |
| Digital Advertising Agreement (DAA)   | \$775            | \$850                | *    |                  | are per: |  |
|   | Ra               | ate                  | East | West             | National |  |
| Digital Advertising Agreement: Platinum   | \$17             | \$17,500             |      |                  | х        |  |
| Digital Advertising Agreement: Gold   | •                | \$13,500             |      |                  | х        |  |
| Digital Advertising Agreement: Silver  Digital Advertising Agreement: Bronze  | •                | \$10,000<br>\$7,500  |      |                  | X        |  |
| Digital Advertising Agreement: Lite   |                  | \$5,000              |      |                  | x        |  |
| Digital Advertising Agreement: Basic  | \$2              | ,500                 |      |                  | х        |  |
| Digital Advertising   | Rate w/ AAA      | Rate w/o AAA         | Foot |                  | are per: |  |
| myUNFI Tier 1 Ad - Regional   | \$900            | \$1,000              | East | West             | National |  |
| myUNFI Tier 2 Ad - Regional   | \$500            | \$600                | х    | х                |          |  |
| myUNFI Tier 3 Ad - Regional   | \$350            | \$450                | х    | х                |          |  |
| myUNFI Tier 1 Ad - National   | \$1,650          | \$1,800              |      |                  | Х        |  |
| myUNFI Tier 2 Ad - National myUNFI Tier 3 Ad - National   | \$900<br>\$600   | \$1,100<br>\$800     |      |                  | X        |  |
| myUNFI Sample Program   | \$1,650          | \$1,800              |      |                  | X        |  |
| myUNFI Quarterly Sponsored Search & Banner Ad   | \$2,500          | \$3,250              |      |                  | х        |  |
| myUNFI Annual Brand Page Banner   | \$1,650          | \$1,800              |      |                  | х        |  |
| myUNFI Annual Custom Brand Page (1 brand) myUNFI Annual Custom Brand Page (2+ brands)   | N/A<br>N/A       | N/A<br>N/A           |      |                  | X        |  |
| Instagram Advertising   | \$500            | \$600                |      |                  | X        |  |
| Instagram Quarterly Advertising   | \$1,750          | \$2,100              |      |                  | х        |  |
| Facebook Advertising  | \$1,250          | \$1,350              |      |                  | х        |  |
| AdViewer Digital Banner Ad  AdViewer Digital Square Ad  | \$625            | \$800                | X    | X                |          |  |
| Email Marketing: Standard   | \$250            | \$375<br>\$2,100     | Х    | Х                | X        |  |
| Email Marketing: Premium  | \$2,750          | \$2,850              |      |                  | х        |  |
| Seasonal  | Rate w/ AAA      | Rate w/o AAA         |      |                  | are per: |  |
| Spacehal ProOrder: Half Dage Ad 9 Line Listing Designal   |                  |                      | East | West             | National |  |
| Seasonal PreOrder: Half Page Ad & Line Listing - Regional Seasonal PreOrder: Half Page Ad & Line Listing - National                                       | \$850<br>\$1,100 | \$1,100<br>\$1,600   | X    | Х                | ×        |  |
| Seasonal PreOrder: Full Page Ad & Line Listing - Regional   | \$1,100          | \$1,350              | х    | х                |          |  |
| Seasonal PreOrder: Full Page Ad & Line Listing - National   | \$1,600          | \$2,100              |      |                  | Х        |  |
| Trailer Wraps   | R                | Rate                 |      | Rates are per:   |          |  |
| Trailer Wrap: Pay Printing/Install Up Front - 2 Years   |                  | \$13,000             |      | Contract         |          |  |
| Trailer Wrap: Pay Printing/Install Up Front - 3 Years   |                  | \$13,000             |      | X<br>X           |          |  |
| Trailer Wrap: Additional Year Option - Pay Printing/Install Up Front  |                  | \$3,000              |      | x                |          |  |
| Trailer Wrap: Pay Printing/Install Over Length of Contract - 2 Years  |                  | \$15,000             |      | х                |          |  |
| Trailer Wrap: Pay Printing/Install Over Length of Contract - 3 Years  Trailer Wrap: Additional Year Option - Pay Printing/Install Over Length of Contract |                  | \$17,000             |      | X Y              |          |  |
|   | <b>\$3</b> ,     | \$3,000              |      | X Rates are per: |          |  |
| Showcase  |                  |                      |      | Rates are        | per:     |  |
| Showcase  | Ra               | ate                  |      | Showca           |          |  |
| Full Table: UpNext Supplier   |                  | ,500                 |      |                  |          |  |